

Equip & Supplies
19 November 1963

MEMORANDUM FOR THE RECORD

SUBJECT : Automatic Language Processing System (for
Stenewriter and Machine Translation Capability),
Pre-Contract Negotiations

REFERENCE: Memo to Director of Logistics, dtd 29 Oct 1963

Meeting in Office of Director of Logistics, 15 Nov 1963

Present: Messrs. Garrison,

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1. Purpose of the meeting: To review the aspects of competitive bidding in relation to the selection of a contractor for providing the Agency with an Automatic Language Processing (ALP) System.

2. Mr. briefly reviewed the background of the proposals and explained that IBM and Itak are the only corporations prepared to offer such a system in the desired time frame. (Thus the requirement for competitive bids has been satisfied.) The photoscopic disk is a unique development which makes the proposed system economically feasible. This photoscopic memory was developed and perfected at the IBM Research Center. Itak has a capability to develop photostore because Dr. Gilbert King and two or three others now at Itak were formerly associated with IBM. Mr. explained the reasons for concluding that IBM has much stronger technical capabilities for providing the system. Therefore, in contracting with IBM there will be less risk per dollar involved. (These points were covered in the attachments to the referenced memo.) A few of the documents supporting the OCS decision and indicating approval by the DD/S, DD/I, and DD/S&T were shown to Mr. Garrison and briefly discussed.

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